



INTRODUCTION TO BUSINESS LAW

INSTITUTE FOR PROFESSIONAL AND EXECUTIVE DEVELOPMENT

United Kingdom

UNIT SPECIFICATION

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Unit Title

Introduction to Business Law

Credit value

The credit value for this unit is 30

30 credits equivalent to 300 hours of teaching and learning
(10 hours is equivalent to 1 credit)

Guided learning hours (GLH) = 50 hours

GLH includes lectures, tutorials and supervised study. This may vary to suit the needs and requirements of the learner and/or the approved centre of study.

Directed learning = 50 hours: This includes advance reading and preparation, group study, and undertaking research tasks.

Self-managed learning = 200 hours: This includes completing assignments and working through the core and additional reading texts. It also includes personal research reading via other physical and/or electronic resources.

Learning outcome Learner will:	Assessment criteria Learner can:
<p>1.0 Understand the nature of law</p> <p>2.0 Understand key issues relating to dispute resolution</p> <p>3.0 Understand the law of contract</p> <p>4.0 Understand the differences between various business contracts</p>	<p>1.1 Describe ways in which the law may be classified</p> <p>1.2 Differentiate between public law and private law, civil law and criminal law, and common law and equity</p> <p>1.3 Examine the basic principles of legal liability such as the distinction between civil and criminal liability</p> <p>2.1 Examine the sources of legal advice and assistance available to individuals and businesses</p> <p>2.2 Analyse the civil and criminal justice systems, including composition and jurisdiction of the main courts</p> <p>2.3 Examine the nature and distinctive features of tribunals</p> <p>2.4 Analyse the alternatives to litigation and the different forms of alternative dispute resolution (ADR)</p> <p>3.1 Differentiate between a contract and other types of non-binding agreement</p> <p>3.2 Analyse the essential elements of a binding contract</p> <p>3.3 Examine the factors that may affect the validity of a contract</p> <p>3.4 Examine the ways in which the obligation under a contract may be discharged</p> <p>3.5 Analyse remedies that are available for a breach of contract</p> <p>4.1 Differentiate between the different types of business contracts</p> <p>4.2 Examine the nature of agency contracts, their formation and</p>

<p>5.0 Understand key issues relating to business and the law of tort</p>	<p>termination</p> <p>4.3 Examine the main duties of principal and agent</p> <p>4.4 Analyse the benefits and drawbacks of using standard form contracts in business</p> <p>5.1 Explain the nature of liability in tort and the types of harmful activity for which the law of tort provides a remedy</p> <p>5.2 Analyse circumstances in which liability is imposed without fault, e.g. strict liability torts and vicarious liability</p> <p>5.3 Examine the details of liability in negligence for defective goods and services</p> <p>5.4 Analyse the general and specific defences to an action in tort and the remedies available where liability is imposed</p>
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Recommended learning resources

Indicative reading	James Marson 2011. Business Law : OUP Oxford. ISBN: 978-0199608706 <ul style="list-style-type: none">• For a full list of textbooks and publications relevant to this unit, please contact IPED - UK.
Learning Aid	<ul style="list-style-type: none">• A comprehensive IPED study material is available to aid in learning and research of this unit.• We supply IPED course materials free of charge. Our study materials, which offer quick learning start, are comprehensive, use simple English, and are easy to read and understand. The contents are so sufficient and self-explanatory; that in majority of cases readers do not require further support; although support is always available when you need it.